



PRETIUM
WEALTH
MANAGEMENT

BUSINESS OWNER'S GUIDE

Wealth Creation + Protection



SIMPLIFIED

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Introduction

Many business owners live with an uneasy feeling that there is something wrong with their financial well being but they just can't put their finger on it. They have accountants, lawyers, investment and insurance advisors, so what are they missing?

Everything. Each advisor works in isolation and is independent, you need a Financial Planner that understands corporate structure and that is truly invested to understand Your business. Someone who will effectively minimize the Tax Leakage and maximize your hard-earned dollar. It is about leaving a legacy.

This guide does not get into corporate structure however it gives you a simple road map of the basics of what a business owner should be doing.

My Name is Nesrine Jabbour, I've been advising high net worth individuals for over 13 years on tax and estate planning. We bring an integrated approach to effective structure, financial and estate planning.

Don't make the mistake that many business owners are doing today meet with a certified financial planner today and let us help you optimize your plan and Legacy.

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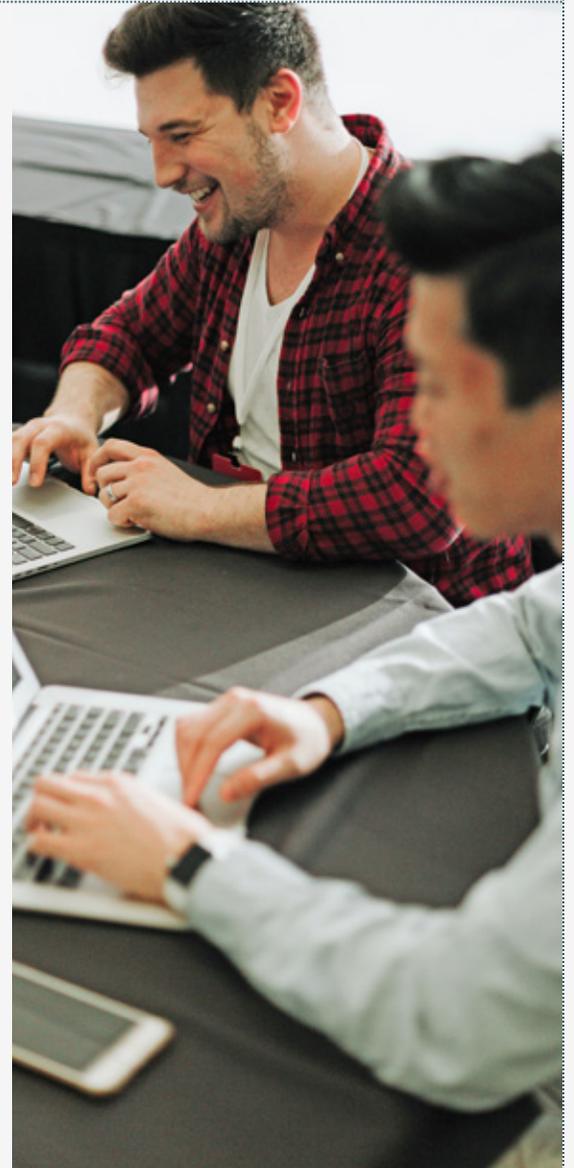
Traditional Health + Dental Plan

What is it?

A group insurance is an arrangement to share the financial risk of health-related expenses among a group of people who pay into a fund or pool under one contract. With a group benefits plan, when a member of the group becomes ill or requires services, he or she is financially compensated by the plan, according to the terms of the contract. You are eligible for all benefits under this plan with no medical underwriting requirements. Benefits offered under these contracts:

- Life Insurance
- Extended Health
- Dental
- Long Term Disability
- Critical Illness Insurance
- AD&D
- RRSP & DPSP

These plans are more affordable than you think! They should be viewed as an investment in your BUSINESS, NOT an Expense. Premiums paid by the employer are deductible to the business.



Eligibility:

- To start a plan, you need minimum two full time employees.
- Been in operation for one year.

B

Health + Welfare Trust

What is it?

An alternative to traditional benefit plans. Ideal for 1-2 people operations.

- 1) Employee of the corporation pays for health Dental expense 100% out of pocket.
- 2) Employee Claims expenses through the trust (set up through an online portal.)
- 3) Employee is reimbursed for the claim and the business is invoiced for the claims plus a 10% administration fee.
- 4) For a solopreneur, you are converting yours and your family's medical expenses into a business deduction VS. claiming it personally for a small credit.
*Tax savings are multiplied at the corporate level.
- 5) No minimum or maximum employees to participate.



Eligibility:

If you are an Incorporated Business Owner, you are eligible. For the owner, you have to be drawing a T4 income, a general rule of thumb is that you should claim a maximum of 15% of earned T4 income. There are no minimums or maximum size requirements.

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Matching Group Retirement Plan

Why You Should Offer A Group Retirement Plan:

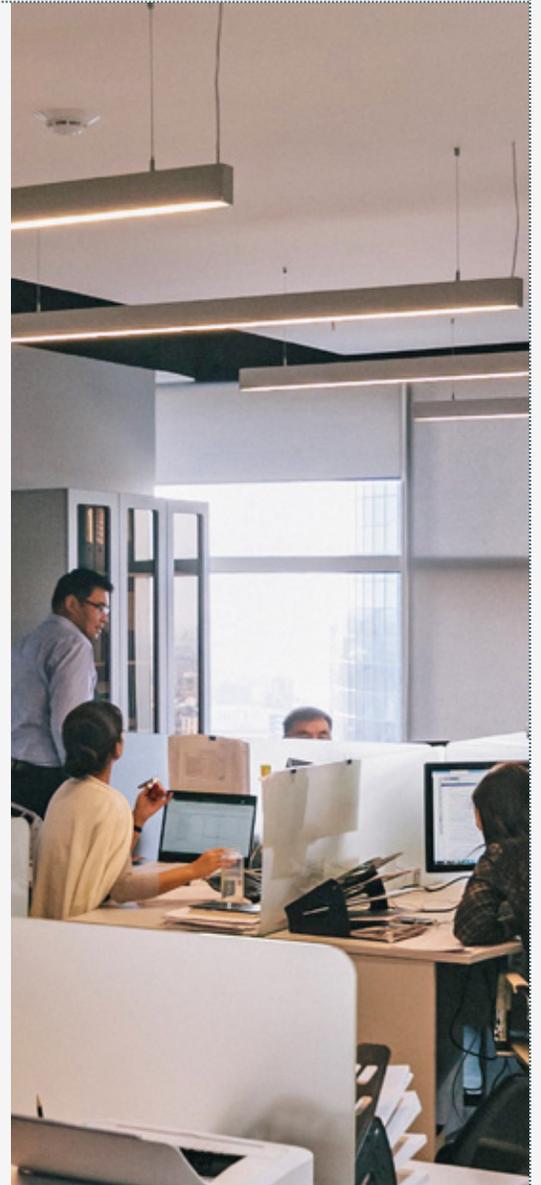
- Reduced business costs - less employee turnover.
- Contributions to a deferred profit-sharing plan can minimize your salary expenses, compared to a wage increase.
- Create goodwill - employees will appreciate your commitment to helping them save for retirement.
- You can plan for your own personal retirement.

Investment Options:

- You can choose variety of options.
- Very low management expense fees.

Two Primary Plans:

- RRSP - Registered Retirement Savings Plan.
- DPSP - Deferred profit-sharing plan - We also offer a group tax-free savings account and a non-registered savings plan to supplement either of the primary plans.



How to Qualify:

- Minimum cash flow of \$10,000.

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Key Person Insurance

What happens if you or a key person in your business dies or suffers a life-threatening illness? You've insured all your physical assets from theft of damage why not insure your key people?

What is it?

The corporation/organization owns a life insurance contract (either Temporary or Permanent) on key people. The company is the owner, the key person is the insured and the company is the beneficiary. Protect your business from the loss of key people. The key person can simply be you as the owner. It is commonly used to fund a partnership agreement as well. Your business can use the insurance funds to:

- Pay debts and expenses to help keep operations running.
- Find and train suitable replacement.
- Increase cash flow to compensate for lost revenues.
- Assure creditors and suppliers that funds are available to meet commitments.
- Show customers the business has the means to continue.



How to Qualify:

- Complete an insurance application with full medical underwriting.

E

Disability Insurance

What is it?

It is a wage loss replacement plan. Available individually or at the corporate level for minimum of two key people. It is a risk management plan to offset liabilities personally or corporately in the event of a prolonged illness or injury. Commonly used to fund partnership agreement.

Highlights:

- Insuring number one asset which is INCOME.
- Possibility of going back to work, and getting paid on your claim at the same time.
- Return of premium options. If you don't claim, you can apply for return of your premiums.
- We can design your plans on a grouped arrangement – advantage is that premiums are 100% deductible to the business.



How to Qualify:

- Full financial disclosure/personally and corporately.
- Design a plan suited for your professional class.
- Complete application with full medical underwriting.

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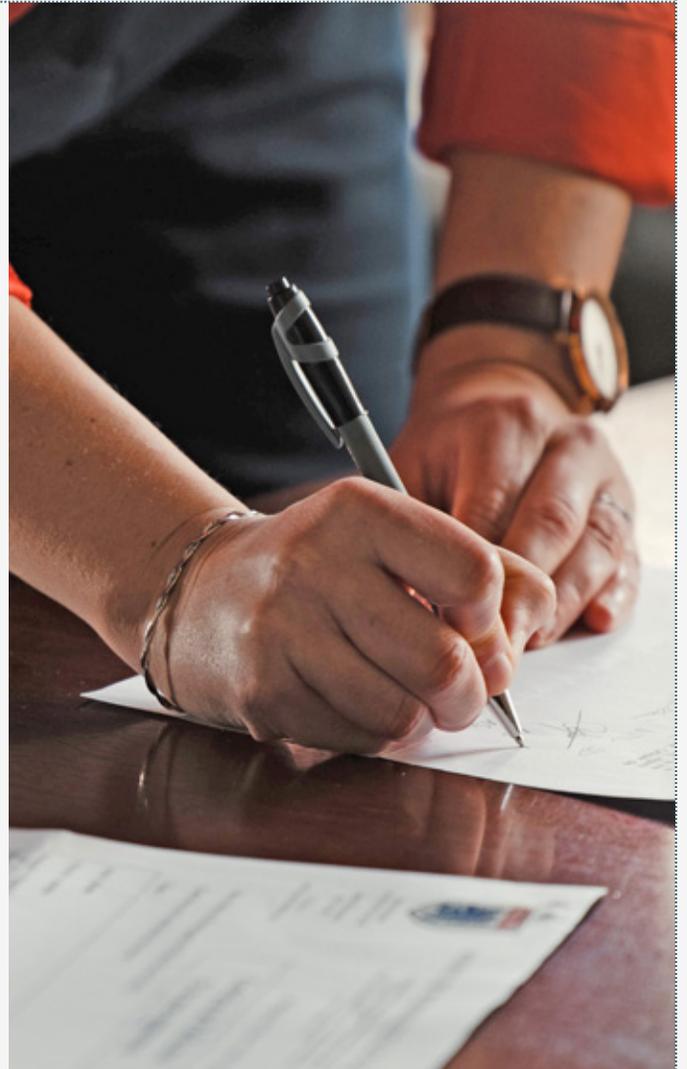
Critical Illness Insurance

What is it?

It is a living benefit contract that pays a tax-free benefit when claimed. It pays for a catastrophic illness: Cancer, Stroke and Heart Attack. Can be owned individually or corporately as a wage loss replacement structure, minimum two key people required.

Highlights:

- Tax Free Lump Sum
- Very Affordable
- Opportunity for Private Treatment
- Return of Premium Options. If you don't claim, you can apply for return of your premiums.



How to Qualify:

- Design a plan suited for you personally or the business.
- Complete application with full medical underwriting.



Individual Pension Plans

Individual Pension Plans are very complex, we assess each situation individually to determine if one is right for you or your company.

Here are some interesting points about IPPs:

- You don't need to pay the same investment every year, but you must make sure that there is enough money in the plan so that the promised benefit is available to the recipient.
- The cost of the IPP is a direct tax-deductible expense for the business.
- When you set-up an IPP you often have the ability to fund it back for many years, which lets you start by putting in substantially more money than your normal annual contribution amount.
- There is no minimum to get an IPP started.
- IPPs costs, on average are \$3500 to set-up.



To qualify for an IPP, a candidate must:

- Have a bone fide employer-employee relationship (the candidate must receive T4 income from the employer sponsoring the plan.)
- Have a consistent T4 income of \$100,000 per year.
- Be an owner/manager of at least 40 years of age.
- Already be able to maximize personal RRSP contributions.

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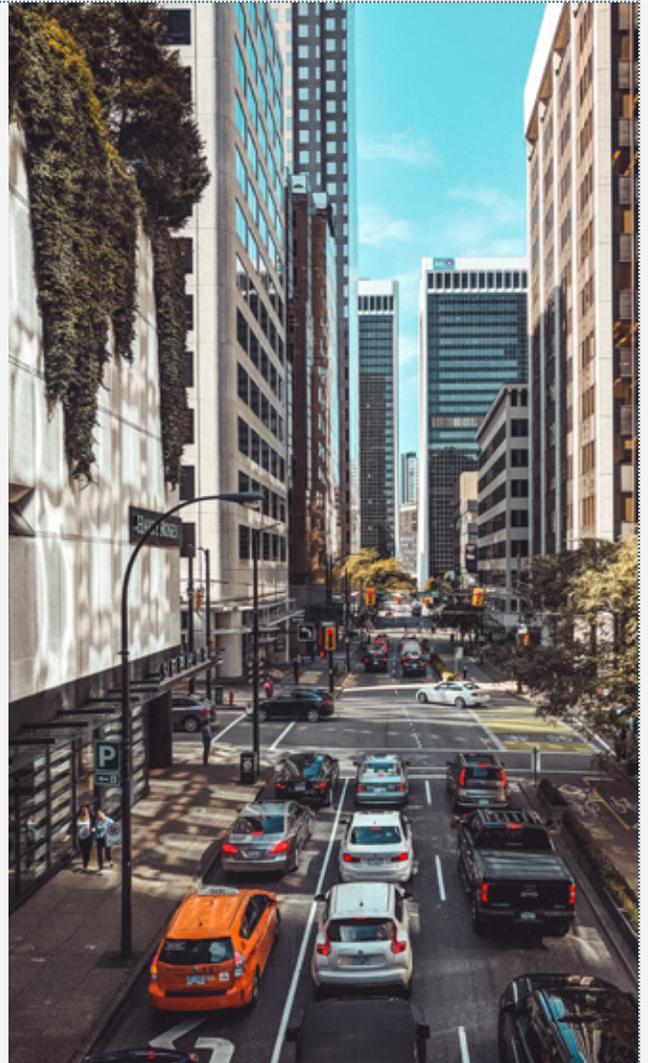
Corporate Asset Transfers

What is it?

A unique investment strategy where you can transfer passive investment income that otherwise is taxed at the highest tax rate to an investment that is tax deferred. It is a very effective strategy in enhancing your estate automatically and Tax sheltering your wealth.

How does it work?

- Allows the corporation to retain control of their passive surplus capital in a tax-advantaged insurance policy.
- Can preserve more of the business assets for transfer to heirs than traditional taxable investment.
- Offers tax-advantaged accumulation while living and a credit to the capital dividend account (CDA) upon death.



How to qualify:

- You have a desire to reduce taxes on income either personal or for corporate reasons.
- You are a business owner and shareholder of an established Canadian-controlled private corporation.
- You are looking to preserve the accumulated passive investments held within your corporation.

Corporately Owned Mutual Funds Portfolio

What is it?

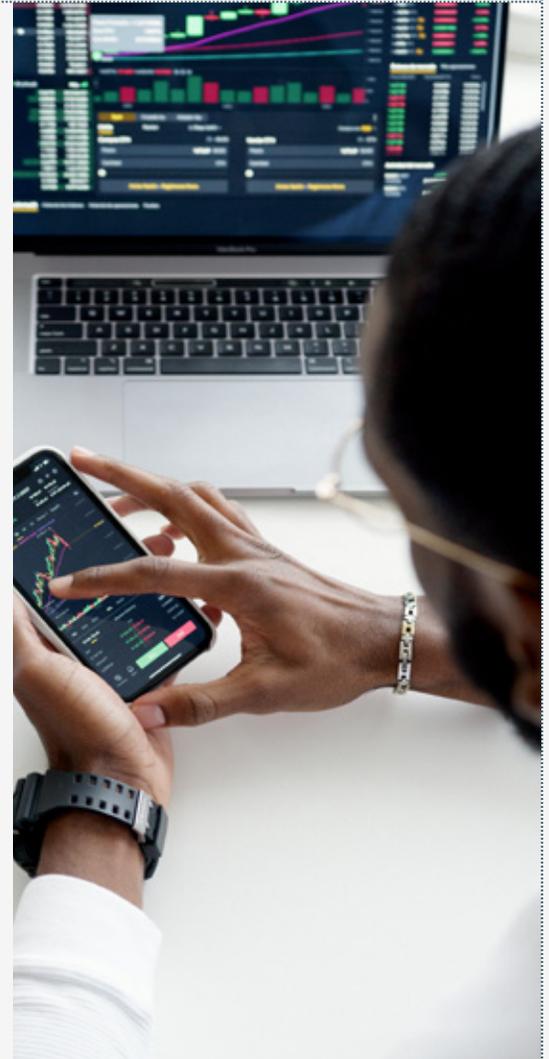
Effectively utilizing a company's working capital by investing into a mutual fund portfolio. You can either invest in liquid and short-term income funds or invest in balanced or equity funds to realize long-term growth objectives of the company. We apply our effective investment process to determine the most suitable investment portfolio based on your desired needs and risk tolerance.

How does it work?

- Complete our 4-step investment process.
- Set up a corporately owned Non-Registered Account.
- Invest the funds into the financial markets.
- We monitor regularly and make recommendations as needed.

Rewards

- Capital Gains Credit to the Company's Capital Dividend Account.
- Tax Deductibility to the investment fee.



How to qualify:

- You have retained earnings in the corporation that you do not need for day-to-day operations.
- You are a business owner and shareholder of an established Canadian-controlled private corporation.
- You are looking to grow wealth over the medium to long term.



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Nesrine Jabbour, B.Sc. CFP

Established entrepreneurs and business owners hire me to apply my unique blend of wisdom & tax planning to create more than prosperity & affluence for them. I truly believe that it's so much more than money, it's what you want to do with your wealth that matters.

As a university graduate with a degree in Science of Business Management and Certified Financial Planning, I strive everyday to continually grow professionally and personally. I am passionate about giving back and have been involved with various charities, including the SOS Children's Villages, volunteering as their committee chair.

Whether you are exploring your investment portfolio options, focused on developing a tax-effective retirement strategy or concerned about managing your financial risks, you can be confident that we will provide you with the best financial advice to make the most of your important financial decisions.



Pretium Wealth Management

We are a full service financial services firm that strives to provide clients value to all aspects of their financial matters. Driven by the desire to make any situation successful, we are dedicated to helping clients manage their financial assets throughout their investments life cycle. Whether providing service to businesses, families or individuals we take a holistic approach and offer a bullet proof well rounded financial plan.



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Begin your journey to
financial security, book a
free consultation today.

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